Programme Lead, First Mover Initiatives

*We are looking for a talented and highly motivated programme manager who can help us mobilize first movers in international shipping’s green transition.*

**About the Global Maritime Forum**

The Global Maritime Forum is an international not-for-profit organization committed to shaping the future of global seaborne trade, to increase sustainable long-term economic development and human wellbeing.

We are a leading platform for multi-stakeholder collaboration and action, founded on the idea that progress happens when people from all parts of a system – those who have the will and the influence to make positive change – work together on finding new solutions to critical challenges. To this end, we facilitate game-changing initiatives, including the Poseidon Principles (the world’s first sector specific, self-governing climate alignment agreement amongst financial institutions), the Sea Cargo Charter (industry giants committing to transparent reporting of shipping emissions), and the Neptune Declaration on Seafarer Wellbeing and Crew Change.

**About the role**

As our new Programme Lead, your primary responsibility will be to work together with a group of global stakeholders who form the Getting to Zero Coalition. Launched at the UN Climate Action Summit in New York in 2019, this initiative brings together more than 140 companies within the maritime industry with key stakeholders from the energy and finances sectors as well as from governments and IGOs. Together, they are committed to having commercially viable zero emission vessels powered by zero emission fuels operating along deep-sea trade routes by 2030 – maritime shipping’s moon-shot ambition.

Mobilizing first movers is a key requirement for kickstarting a zero-emission future for shipping. Working together with members of the Getting to Zero Coalition, we are undertaking analysis and catalyzing concrete initiatives to help demonstrate the technologies, business models and investment cases needed to bridge the gap to commercially viable zero emission vessels.

As Programme Lead, you will be tasked with catalyzing project consortia for first mover projects, bringing together companies from across the maritime value chain to work together on areas of shared interest. These projects may have a range of objectives such as defining workable zero emission concepts, testing, and demonstrating technologies and business models, and connecting demand and supply. Our goal is to catalyze 2 to 3 project consortia per year and manage these projects to completion within a 12-to-15-month time frame. However, the offers room for an entrepreneurial approach to expanding the portfolio of activities.

We are looking for someone who is as invested as we are in accelerating the shipping sector’s green transition and who will work with colleagues in the Global Maritime Forum, the partners, and members of the Getting to Zero Coalition as well as a wider set of stakeholders such as Mission Innovation, the Energy Transitions Commission and many other government, research, and civil society partners around the world to mobilize the sector to tackle this critical challenge.
Key responsibilities

As Programme Lead, you will be responsible for the entire portfolio of first mover projects. Key responsibilities include:

• **Portfolio strategy and management.** You will be tasked with identifying opportunities to develop consortia and projects and maximizing their complementarity and overall impact and contribution to the transition to zero-emission shipping, including leveraging the projects to impact other activities in the sector and consideration of post-project impacts

• **Consortium engagement and management.** The key success factor for first mover projects will be securing and maintaining the buy-in of participating companies. A significant proportion of your time will be spent on cultivating company interests, matchmaking between partners, framing project/consortia engagement, and securing formal commitments

• **Fundraising and external relationships.** While the Global Maritime Forum’s role in catalyzing projects is funded, additional funding, in-kind contributions and partnerships will be an important part of project delivery. You will have overall responsibility for initiating these relationships and ensuring partners remain engaged and satisfied

• **Budgeting and delivery** of each project

• **External communications** related to projects

In this role, you will be supported by a project manager, a project coordinator, and an analyst, all working across the entire portfolio.

About you

• You have significant experience in developing and executing multi-stakeholder projects in an area related to climate change and energy

• You are comfortable framing and analyzing industry action on climate change, particularly in the context of innovation

• You have demonstrated experience developing and managing relationships with industry partners and governmental funders

• You have demonstrated capacity to manage collaborative processes and negotiations that balance the needs of individual parties with overall outcomes

• You are mission-driven and thrive in an entrepreneurial, collaborative work environment

• You can deliver desired outcomes in a fast-changing context

• You are comfortable working in a truly global context

Preferred qualifications

• Advanced university degree in business, economics, engineering, public policy, or another relevant field

• At least 8 to 10 years of professional experience, preferably in the maritime, energy or related sectors, government, or NGOs

• Proficiency in written and spoken English

About us

The Global Maritime Forum is a Copenhagen-based international not-for-profit organization committed to shaping the future of global seaborne trade to increase sustainable long-term economic development and human wellbeing. We bring together leaders from across the maritime value chain with policymakers, NGOs, experts, and other influential decision-makers and opinion shapers to tackle collective challenges and to develop new solutions and
ideas for action. We identify, develop, and share new insights and key issues on the global agenda and facilitate collaborative initiatives to drive ambitious action that creates lasting change.

We are an international team of highly motivated people dedicated to creating a sustainable future not only for the maritime sector but for people and the planet. We share a common goal of making real change and bring our passion and ideals to everything we do. We look for people who are intellectually curious, driven and enjoy the challenge of working in a dynamic, fast-paced environment, adapting to an evolving portfolio of activities and events. We offer an opportunity to be part of an organization driven by future-focus, a collaborative and entrepreneurial spirit, and where you can bring your skills to bear on a meaningful mission.

**How to apply**

Please send your resume and a cover letter to careers@globalmaritimeforum.org. Please mark your application “Programme Lead, First Mover Initiatives”. Applications will be assessed on a rolling basis.

We value diversity and are committed to creating an inclusive environment for our team. Appointments are based on qualifications, merit, and the needs of our organization.

For more information about the Global Maritime Forum or the position, please contact Jesse Fahnestock, Project Director at +46 76 176 76 84 or jf@globalmaritimeforum.org.